



REPORT / SUMMARY DECISION SHEET

PURPOSE: COMMISSIONER DECISION

Timing: Pressing

(Specify date required and why, where possible)

Title: Award of contract for the provision of an advisory service to deliver revenue savings from PFI contract

Category of Decision / Business Area Impact: e.g. Primary Legislation, Statutory Requirement, Finance, Performance, Complaints etc. (amend as appropriate)
Procurement - Contract award

Executive Summary:

As part of the ongoing cost review exercise, the Commissioner wishes to appoint a PFI specialist to advise on and negotiate amendments to the Ammanford station PFI contract in order to identify and deliver financial savings.

A tender process has been undertaken in compliance with standing orders relating to contracts. The tender was advertised on Sell2Wales.gov.uk, the portal for contract opportunities with the Welsh public sector. A restricted procedure involving a pre-qualification stage was carried out. Four companies submitted a completed pre-qualification questionnaire. Of these, one was deemed to possess the suitable level of skills and experience to be invited to tender.

Fees are to be calculated as a percentage (identified by the tenderer) of actual savings delivered over the remaining contract term. An hourly rate will apply to work regarding contract compliance not related to savings measures.

Recommendation:

To approve the award of a contract to P2G LLP subject to the agreement of contract terms.

Police and Crime Commissioner for Dyfed-Powys

I confirm I have considered whether or not I have any personal or prejudicial interest in this matter and take the proposed decision in compliance with the Code of Conduct.

The above request has my approval.

Signature:

Date:

20 / 12 / 2013



Title: Award of contract for the provision of an advisory service to deliver revenue savings from PFI contract (tender reference DPP/13/14)

1. Background Information

Summary of scores from pre-qualification stage

	P2G	Company A	Company B	Company C
Score (Maximum 200)	100	50	0	25

Tender evaluation

A price / quality ratio of 70/30 was agreed. Two quality criteria were assessed each attracting a maximum score of 15 points. A scoring model, included in the invitation to tender, was used.

The quality element of the tender was evaluated based on the response to the following:

- A statement outlining the approach to delivering savings from the PFI contract to include a detailed account of the approach you would take, if successful, to review and deliver the savings from the contract in the following categories:
 - Re-financing
 - Lifecycle
 - Utilities and insurance
 - Provision / de-scoping of FM services

Your proposal should explain your methodology in reviewing the documents, any negotiations required and with whom together with any concerns that you may have in achieving savings in each of the above categories.

Please provide a draft timetable for achieving each of the elements referred to above.

Score achieved 7.5

- A brief resume (including CVs) of the key personnel who would work on this contract should you be successful. The response should provide all relevant details of their specific experience and success with regard to re-negotiating PFI contracts with reference to the four categories mentioned above (re-financing; lifecycle; utilities and insurance; provision / de-scoping of FM services).

Score achieved 7.5

Fee Basis:

- Re-financing; lifecycle; utilities and insurance; provision / descoping of FM services - 10 percent of actual savings delivered.
- Advice relating to the ability to and consequences of terminating the contract; review and make recommendations for improving existing governance arrangements - hourly rate of £125 + VAT

Overall score for P2G

Price	70 / 70
Quality	15 / 30
Total	85 / 100

2. Options Appraisal

Not applicable

3. Resource Implications

Implication	Detail
Finance	Nil, fees will be paid from savings delivered. Any legal / financial advice costs will be deducted before any fee is paid.
Staff	None (some support from the Senior Manager, Estates
Assets	None
Partners	None
Timescales	Approximately 13 weeks from contract award to completion of feasibility reports / decision stage. Implementation stage to be agreed
Leadership	Senior Manager, Estates Department

4. Impact Considerations

Implication	Impact Considered (Yes/No)	Impact Identified
Legal	Y	Contract terms to be agreed with the provider with input from legal services
Contribution to Police and Crime Plan	Y	Spending wisely
Risk Analysis	Y	Not applicable

Equality	Y	Compliance with equality legislation confirmed at pre-qualification stage
Human Rights	Y	Included as standard contract term
Children & Young People	Y	Not applicable
Environmental and Sustainability	Y	Compliance with environmental legislation confirmed at pre-qualification stage
National Park	Y	Not applicable
Media	Y	Not applicable

5. Appendices

None

6. Background / Supporting papers

None

7. Contact details

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8. Public Access to Information

Information in this form is subject to the Freedom of Information Act 2000 (FOI Act) including the exemptions set out within the Act and other relevant legislation. Where the exemptions or other restrictions are applicable, this form will be edited prior to being made available on the OPCC website within 5 working days of the decision being made by the Police and Crime Commissioner.

9. Officer Approval

Chief Financial Officer

I have been consulted about the proposal and confirm that financial and legal advice have been taken into account in the preparation of this report. I am satisfied that this an appropriate request to be submitted to the Commissioner for information. I approve the procurement in accordance with the delegated authority provided to me in accordance with Standing Orders on Contracts

Signature

E. Frizi

Date

20/12/13